



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Front Line Strategies
526 East Park Avenue
Tallahassee, FL 32301

CONTRACT

<u>Contract / Revision</u> 1858226 /		<u>Alt Order #</u> 08870116
<u>Product</u> ROY MOORE FOR SENATE		
<u>Contract Dates</u> 11/30/17 - 12/11/17		<u>Estimate #</u>
<u>Advertiser</u> POL/Moore, Roy/Senate		<u>Original Date / Revision</u> 11/28/17 / 11/28/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WSFA	11/30/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/27/17	12/03/17	---TF--				1	\$135.00			
N 2	WSFA	12/04/17	12/08/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/04/17	12/10/17	MTWTF--				5	\$135.00			
N 3	WSFA	12/11/17	12/11/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/11/17	12/17/17	1-----				1	\$135.00			
N 4	WSFA	11/30/17	12/01/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/27/17	12/03/17	---TF--				1	\$135.00			
N 5	WSFA	12/04/17	12/08/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/04/17	12/10/17	MTWTF--				5	\$135.00			
N 6	WSFA	12/11/17	12/11/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/11/17	12/17/17	1-----				1	\$135.00			
N 7	WSFA	11/30/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/27/17	12/03/17	---TF--				1	\$260.00			
N 8	WSFA	12/04/17	12/08/17	Tonight Show	1035-1137pm		:30			NM	5	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/04/17	12/10/17	MTWTF--				5	\$260.00			
N 9	WSFA	12/11/17	12/11/17	Tonight Show	1035-1137pm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/11/17	12/17/17	1-----				1	\$260.00			
N 10	WSFA	11/30/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

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<u>Contract / Revision</u> 1858226 /		<u>Alt Order #</u> 08870116
<u>Contract Dates</u> 11/30/17 - 12/11/17	<u>Product</u> ROY MOORE FOR SEN	<u>Estimate #</u>
<u>Advertiser</u> POL/Moore, Roy/Senate		<u>Original Date / Revision</u> 11/28/17 / 11/28/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---TF--				1	\$25.00			
N 11	WSFA	12/04/17	12/08/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	5	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	MTWTF--				5	\$25.00			
N 12	WSFA	12/11/17	12/11/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$25.00			
N 13	WSFA	12/04/17	12/11/17	THE VOICE	7-9pm		:30			NM	2	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	1-----				1	\$1,350.00			
Week:		12/11/17	12/17/17	1-----				1	\$1,350.00			
N 14	WSFA	12/04/17	12/11/17	THE WALL	9-10pm		:30			NM	2	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	1-----				1	\$675.00			
Week:		12/11/17	12/17/17	1-----				1	\$675.00			
N 15	WSFA	12/05/17	12/05/17	THE VOICE	658-8pm		:30			NM	1	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-1-----				1	\$1,350.00			
N 16	WSFA	12/05/17	12/05/17	CHICAGO MED	9-10pm		:30			NM	1	\$790.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-1-----				1	\$790.00			
N 17	WSFA	12/06/17	12/06/17	BLACKLIST	658-8pm		:30			NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$675.00			
N 18	WSFA	12/06/17	12/06/17	L&O:SVU	8-9pm		:30			NM	1	\$565.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$565.00			
N 19	WSFA	12/06/17	12/06/17	CHICAGO PD	9-10pm		:30			NM	1	\$790.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$790.00			
N 20	WSFA	12/01/17	12/08/17	BLINDSPOT	658-8pm		:30			NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	----1--				1	\$450.00			
Week:		12/04/17	12/10/17	----1--				1	\$450.00			
N 21	WSFA	12/01/17	12/08/17	DATELINE NBC	8-10pm		:30			NM	2	\$1,020.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	----1--				1	\$510.00			
Week:		12/04/17	12/10/17	----1--				1	\$510.00			
N 22	WSFA	12/09/17	12/09/17	DATELINE SAT NIGHT MYS	7-9pm		:30			NM	1	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1-				1	\$170.00			
N 23	WSFA	12/09/17	12/09/17	DATELINE SAT NIGHT MYS	9-10PM		:30			NM	1	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1-				1	\$170.00			
N 24	WSFA	12/03/17	12/03/17	NFL Football Nite/America	6P-720P		:30			NM	1	\$340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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REP HEADLINE# 8870116
*** ORIGINAL REV#0 ***
REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP
NOV28/17 13.35
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSEE, FL 32301

ORDER # 1858226 CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV28/17 13.35

REP: NEW ORDER
TTL \$19,995 @ 48X
PLS CONFIRM
THANKS JASMINE FOR RYAN
CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ROY MOORE FOR SENATE

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS/WK	:WEEK INVT	:DAYS	:TOTL SPTS
1			300P-330P	30		\$135.00	11/30	12/1	1	✓	TH-F	1
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
2			300P-330P	30		\$135.00	12/4	12/8	5	✓	M-F	5
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
3			300P-330P	30		\$135.00	12/11	12/11	1	✓	MON	1
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
4			330P-400P	30		\$135.00	11/30	12/1	1	✓	TH-F	1
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												

REP HEADLINE# 8870116
*** ORIGINAL REV#0 ***

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*** ORIGINAL REV#0 ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
5			330P-400P	30		\$135.00	12/4	12/8	5	✓	M-F	5
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
6			330P-400P	30		\$135.00	12/11	12/11	1	✓	MON	1
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
7			1035P-1135P	30		\$260.00	11/30	12/1	1	✓	TH-F	1
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON												
CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
8			1035P-1135P	30		\$260.00	12/4	12/8	5	✓	M-F	5
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON												
CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
9			1035P-1135P	30		\$260.00	12/11	12/11	1	✓	MON	1
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON												
CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
10			1135P-1235A	30		\$25.00	11/30	12/1	1	✓	TH-F	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
11			1135P-1235A	30		\$25.00	12/4	12/8	5	✓	M-F	5
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
12			1135P-1235A	30		\$25.00	12/11	12/11	1	✓	MON	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
13			700P-900P	30		\$1,350.00	12/4	12/11	1	✓	MON	2
PROGRAM : THE VOICE-FALL												
CON COM1: THE VOICE-FALL												

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL: SPTS:
23			900P-1000P	30		\$170.00	12/9	12/9	1	✓	SAT	1
PROGRAM : DATELINE SAT MYSTERY												
CON COM1: DATELINE SAT MYSTERY												
24			600P-730P	30		\$340.00	12/3	12/3	1	✓	SUN	1
PROGRAM : FTBLN NIGHT-AMER 2017												
CON COM1: FTBLN NIGHT-AMER 2017												
25			730P-1030P	30		\$1,125.00	11/30	11/30	1	✓	THU	1
PROGRAM : NFL TNF WAS-DAL 11/30												
CON COM1: NFL TNF WAS-DAL 11/30												
26			730P-1030P	30		\$1,915.00	12/7	12/7	1	✓	THU	1
PROGRAM : NFL TNF NO-ATL 12/7												
CON COM1: NFL TNF NO-ATL 12/7												
27			730P-1030P	30		\$1,125.00	12/3	12/3	1	✓	SUN	1
PROGRAM : NFL SNF PHI-SEA 12/3												
CON COM1: NFL SNF PHI-SEA 12/3												
28			730P-1030P	30		\$1,125.00	12/10	12/10	1		SUN	1
PROGRAM : NFL SNF BAL-PIT 12/10												
CON COM1: NFL SNF BAL-PIT 12/10												
DEC/17 1995.00											CONTRACT TOTAL	1995.00
											TOTAL SPOTS	48

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI

DEMOS- RA35+*

REP HEADLINE# 8870116 TRF# 1858226 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ APPROVED ORIGINAL REV#0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV28/17 17.24
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSE, FL 32301

ORDER # _____ CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV28/17 17.24

REP: NEW ORDER
TTL \$19,995 @ 48X
PLS CONFIRM
THANKS JASMINE FOR RYAN

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ROY MOORE FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

CONTRACT TOTAL 19995.00
TOTAL SPOTS 48

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WUAB WAFF, WSFA; HUNTSVILLE, MONTGOMERY	Date: 11/10/17
--	--------------------------

I, JOSH BAGIWSKI
 being/on behalf of: JUDGE RON MOORE FOR US SENATE
 a legally qualified candidate of the REPUBLICAN
 political party for the office of: US SENATOR (AL)
 in the GENERAL
 election to be held on: DEC 12th

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		See trail			

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

JUDGE ROY MOORE FOR US SENATE

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.


The name of the treasurer of the candidate's authorized committee is:

RICH HOBSON

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

11/10/17 
Date Signature

To Be Signed By Station Representative

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature Printed Name Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, JOSH BAGINSKI
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

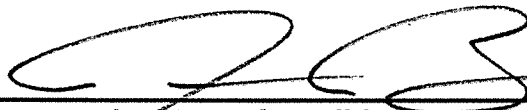
☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

JOSH BAGINSKI

printed name

11/10/17
date



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Montgomery, AL 36105
(334) 288-1212

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And:

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526 East Park Avenue
Tallahassee, FL 32301

CONTRACT

<u>Contract / Revision</u> 1858226 /		<u>Alt Order #</u> 08870116
<u>Product</u> ROY MOORE FOR SENATE		
<u>Contract Dates</u> 11/30/17 - 12/11/17		<u>Estimate #</u>
<u>Advertiser</u> POL/Moore, Roy/Senate		<u>Original Date / Revision</u> 11/29/17 / 11/29/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

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N 1	WSFA	11/30/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/27/17	12/03/17	---TF--	1			\$135.00				
N 2	WSFA	12/04/17	12/08/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		12/04/17	12/10/17	MTWTF--	5			\$135.00				
N 3	WSFA	12/11/17	12/11/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		12/11/17	12/17/17	1-----	1			\$135.00				
N 4	WSFA	11/30/17	12/01/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/27/17	12/03/17	---TF--	1			\$135.00				
N 5	WSFA	12/04/17	12/08/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		12/04/17	12/10/17	MTWTF--	5			\$135.00				
N 6	WSFA	12/11/17	12/11/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		12/11/17	12/17/17	1-----	1			\$135.00				
N 7	WSFA	11/30/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/27/17	12/03/17	---TF--	1			\$260.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
	1	WSFA	11/27/17-12/03/17	Tonight Show	1035-1137pm	----ThF----	:30	\$260.00	NM			
			<i>Credited</i>									
N 8	WSFA	12/04/17	12/08/17	Tonight Show	1035-1137pm		:30			NM	4	\$1,040.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		12/04/17	12/10/17	MTWTF--	5			\$260.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
	5	WSFA	12/04/17-12/10/17	Tonight Show	1035-1137pm	MTuWThF----	:30	\$260.00	NM			
			<i>Credited</i>									

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1858226 /	08870116

Contract Dates	Product	Estimate #
11/30/17 - 12/11/17	ROY MOORE FOR SEN	

Advertiser	Original Date / Revision
POL/Moore, Roy/Senate	11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 9	WSFA	12/11/17	12/11/17	Tonight Show	1035-1137pm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/11/17	12/17/17	1-----	1			\$260.00				
N 10	WSFA	11/30/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	11/27/17	12/03/17	---TF--	1			\$25.00				
N 11	WSFA	12/04/17	12/08/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	5	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	MTWTF--	5			\$25.00				
N 12	WSFA	12/11/17	12/11/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/11/17	12/17/17	1-----	1			\$25.00				
N 13	WSFA	12/04/17	12/11/17	THE VOICE	7-9pm		:30			NM	2	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	1-----	1			\$1,350.00				
	Week:	12/11/17	12/17/17	1-----	1			\$1,350.00				
N 14	WSFA	12/04/17	12/11/17	THE WALL	9-10pm		:30			NM	2	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	1-----	1			\$675.00				
	Week:	12/11/17	12/17/17	1-----	1			\$675.00				
N 15	WSFA	12/05/17	12/05/17	THE VOICE	658-8pm		:30			NM	1	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	-1-----	1			\$1,350.00				
N 16	WSFA	12/05/17	12/05/17	CHICAGO MED	9-10pm		:30			NM	1	\$790.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	-1-----	1			\$790.00				
N 17	WSFA	12/06/17	12/06/17	BLACKLIST	658-8pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	--1----	1			\$675.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>			
	1	WSFA	12/04/17-12/10/17	BLACKLIST	658-8pm	---W-----	:30	\$675.00	NM			
	Credited											
N 18	WSFA	12/06/17	12/06/17	L&O:SVU	8-9pm		:30			NM	1	\$565.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	--1----	1			\$565.00				
N 19	WSFA	12/06/17	12/06/17	CHICAGO PD	9-10pm		:30			NM	1	\$790.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	12/04/17	12/10/17	--1----	1			\$790.00				
N 20	WSFA	12/01/17	12/08/17	BLINDSPOT	658-8pm		:30			NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	11/27/17	12/03/17	----1--	1			\$450.00				
	Week:	12/04/17	12/10/17	----1--	1			\$450.00				
N 21	WSFA	12/01/17	12/08/17	DATELINE NBC	8-10pm		:30			NM	2	\$1,020.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	11/27/17	12/03/17	----1--	1			\$510.00				
	Week:	12/04/17	12/10/17	----1--	1			\$510.00				
N 22	WSFA	12/09/17	12/09/17	DATELINE SAT NIGHT MYS	7-9pm		:30			NM	1	\$170.00

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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u> 1858226 /		<u>Alt Order #</u> 08870116
<u>Contract Dates</u> 11/30/17 - 12/11/17	<u>Product</u> ROY MOORE FOR SEN	<u>Estimate #</u>
<u>Advertiser</u> POL/Moore, Roy/Senate		<u>Original Date / Revision</u> 11/29/17 / 11/29/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1-				1	\$170.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	DATELINE SAT NIGHT MYS 7-9pm		-----Sa--	:30		\$170.00	NM		
	See MG 22.2											
	2	WSFA	12/04/17-12/10/17	Dateline Sat Night Mystery	8-9PM	-----Sa--	:30		\$170.00	NM		
	Ⓜ MG for 22.1 12/09											
N 23	WSFA	12/09/17	12/09/17	DATELINE SAT NIGHT MYS 9-10PM			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1-				1	\$170.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	DATELINE SAT NIGHT MYS 9-10PM		-----Sa--	:30		\$170.00	NM		
	Credited											
N 24	WSFA	12/03/17	12/03/17	NFL Football Nite/America	6P-720P		:30			NM	1	\$340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----1				1	\$340.00			
N 25	WSFA	11/30/17	11/30/17	NET NFL Thursday Game	730P-1030p		:30			NM	1	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---1---				1	\$1,125.00			
N 26	WSFA	12/07/17	12/07/17	NET NFL Thursday Game	730P-1030p		:30			NM	1	\$1,915.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$1,915.00			
N 27	WSFA	12/03/17	12/03/17	NFL Football	Sun 730P-1030P		:30			NM	1	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----1				1	\$1,125.00			
N 28	WSFA	12/10/17	12/10/17	NFL Football	Sun 730P-1030p		:30			NM	1	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1				1	\$1,125.00			
N 29	WSFA	11/30/17	11/30/17	DELAY/Tonight Show w/Jay I	1105p-12xm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---T---				1	\$260.00			
N 30	WSFA	12/07/17	12/07/17	DELAY/Tonight Show w/Jay I	1105p-12xm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$260.00			
N 31	WSFA	12/09/17	12/09/17	Saturday Hour 3	9-10PM		:30			NM	1	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----S-				1	\$170.00			
N 32	WSFA	12/06/17	12/06/17	Pentatonix Christmas	658-8pm		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--W----				1	\$250.00			
N 33	WSFA	12/02/17	12/02/17	will and grace/superstore	7-8pm		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----S-				1	\$75.00			
N 34	WSFA	12/02/17	12/02/17	Saturday Hour 3	9-10PM		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----S-				2	\$75.00			
N 35	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	\$175.00

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REP HEADLINE# 8870116 TRF# 1858226
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$
 REP: TEL# 703-528-9387 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 CHANGES *

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
30	A		1100P-1200M	30		\$260.00	12/7	12/7	1	✓	THU	1
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON ORD COM1: THE TONIGHT SHOW WILL AIR LATE DUE TO NFL AIRING. PLEASE CONFIRM. ORD COM2: THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 29-30												
8	S		1035P-1135P	30		\$260.00	12/4	12/8	4	✓	M-F	4
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
17	S		700P-800P	30		\$675.00	12/6	12/6	0	✓	WED	0
PROGRAM : BLACKLIST-FALL CON COM1: BLACKLIST-FALL												
32	A		700P-800P	30		\$250.00	12/6	12/6	1	✓	WED	1
PROGRAM : A PENTATONIX CHRISTMAS ORD COM1: NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE THIS IS A MAKE-GOOD FOR DEC6 ON LINE-17 FOR 1 SPOT/WK												
33	A		700P-800P	30		\$75.00	12/2	12/2	1	✓	SAT	1
PROGRAM : WILL AND GRACE/SUPERSTORE ORD COM1: NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 32-36												
34	A		900P-1000P	30		\$75.00	12/2	12/2	2	✓	SAT	2
PROGRAM : SNL ORD COM1: NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 32-36												
35	A		700A-900A	30		\$175.00	11/30	11/30	1	✓	THU	1
PROGRAM : TODAY SHOW ORD COM1: NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 32-36												
36	A		1135P-1235A	30		\$25.00	12/1	12/1	1	✓	FRI	1
PROGRAM : LATE NIGHT WITH SETH MEYERS ORD COM1: NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 32-36												

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV29/17 14.46
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$ **CHANGES** *** WSFA-TV ***

REP HEADLINE# 8870116 TRF# 1858226
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

:LINE#	REP	:CD	TIME PERIOD	: LGTH	: SEC	: RATE	: START DATE	: END DATE	: SPTS /WK	: WEEK INVT	: DAYS	: TOTL: SPTS
23	S		900P-1000P	30		\$170.00	12/9	12/9	0		SAT	0
PROGRAM : SNL												
ORD COM1: NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE												
THIS IS A MAKE-GOOD FOR DEC9 ON LINE-23 FOR 1 SPOT/WK												
STATION MAKEGOOD OFFERS:												
M1	OK'D	BUY#7	MISSED:TH-F/1035P-1135P				NOV30		30S	\$260.00	(NOV29/17)	
		BUY#8	M-F/1035P-1135P				DEC7		30S	\$260.00		
			OFFER:THU/1100P-1200M				NOV30		30S	\$260.00	PLS ADVISE.	
			& THU/1100P-1200M				DEC7		30S	\$260.00		
CMT:THE TONIGHT SHOW WILL AIR LATE DUE TO NFL AIRING. PLEASE CONFIRM.												
CMT:THANKS, DENICE												
M2	OK'D	BUY#23	MISSED:SAT/900P-1000P				DEC9		30S	\$170.00	(NOV29/17)	
			OFFER:SAT/900P-1000P				DEC9		30S	\$170.00	PLS ADVISE.	
CMT:NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE												
M3	OK'D	BUY#17	MISSED:WED/700P-800P				DEC6		30S	\$675.00	(NOV29/17)	
			OFFER:WED/700P-800P				DEC6		30S	\$250.00	PLS ADVISE.	
			& SAT/700P-800P				DEC2		30S	\$75.00		
			& SAT/900P-1000P				DEC2 (2/WK)		30S	\$75.00		
			& THU/700A-900A				NOV30		30S	\$175.00		
			& FRI/1135P-1235A				DEC1		30S	\$25.00		
CMT:NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE												
DEC/17			19995.00							CONTRACT TOTAL	19995.00	
										TOTAL SPOTS	53	

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 8870116 TRF# 1858226 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 15.0
*** WSFA-TV **

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSE, FL 32301

ORDER # _____ CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV29/17 15.0!

REP: REVISED ORDER
M1-3 OKD AS LINES 29-36
TTL SAME, \$19,995
PLS CNFM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ROY MOORE FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:
M1 OK'D BUY#7 MISSED:TH-F/1035P-1135P NOV30 30S \$260.00 (NOV29/17)
BUY#8 M-F/1035P-1135P DEC7 30S \$260.00
OFFER:THU/1100P-1200M NOV30 30S \$260.00
& THU/1100P-1200M DEC7 30S \$260.00 PLS ADVISE.
CMT:THE TONIGHT SHOW WILL AIR LATE DUE TO NFL AIRING. PLEASE CONFIRM.
CMT:THANKS, DENICE

M2 OK'D BUY#23 MISSED:SAT/900P-1000P DEC9 30S \$170.00 (NOV29/17)
OFFER:SAT/900P-1000P DEC9 30S \$170.00 PLS ADVISE.
CMT:NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

M3 OK'D BUY#17 MISSED:WED/700P-800P DEC6 30S \$675.00 (NOV29/17)
OFFER:WED/700P-800P DEC6 30S \$250.00 PLS ADVISE.
& SAT/700P-800P DEC2 30S \$75.00
& SAT/900P-1000P DEC2 (2/WK) 30S \$75.00
& THU/700A-900A NOV30 30S \$175.00
& FRI/1135P-1235A DEC1 30S \$25.00
CMT:NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

REP HEADLINE# 8870116 TRF# 1858226 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 15:00
*** WSFA-TV *** CONTRACT TOTAL 19995.00
TOTAL SPOTS 53

REP HEADLINE# 8870116 TRF# 1858226 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV30/17 09.5
CHANGES ** WSFA-TV **

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSE, FL 32301

ORDER # _____ CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV30/17 09.51

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

CON CM ROY MOORE FOR SENATE
NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:
M4 UNRESL BUY#14 MISSED: MON/900P-1000P DEC11 30S \$675.00 (NOV30/17)
BUY#11 M-F/1135P-1235A DEC7 30S \$25.00
OFFER: MON/900P-1000P DEC11 30S \$675.00 PLS ADVISE.
& THU/1200M-100A DEC7 30S \$25.00
CMT: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE

DEC/17 19995.00 CONTRACT TOTAL 19995.00
TOTAL SPOTS 53

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
DEMOS- RA35+*

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 12.0
CHANGES ** WSFA-TV **

REP HEADLINE# 8870116 TRF# 1858226
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSEE, FL 32301

ORDER # _____ CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV29/17 12.0

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:

M1 UNRESL BUY#7 MISSED: TH-F/1035P-1135P NOV30 30S \$260.00 (NOV29/17)
BUY#8 M-F/1035P-1135P DEC7 30S \$260.00
OFFER: THU/1100P-1200M NOV30 30S \$260.00 PLS ADVISE.
& THU/1100P-1200M DEC7 30S \$260.00
CMT: THE TONIGHT SHOW WILL AIR LATE DUE TO NFL AIRING. PLEASE CONFIRM.
CMT: THANKS, DENICE

DEC/17 19995.00

CONTRACT TOTAL 19995.00
TOTAL SPOTS 48

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
DEMOS- RA35+*

REP HEADLINE# 8870116 TRF# 1858226 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV29/17 12.4
CHANGES ** WSFA-TV **

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSEE, FL 32301

ORDER # _____ CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV29/17 12.4

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

CON CM NO BUYS TO PRINT
M1 UNRESL BUY#7 MISSED:TH-F/1035P-1135P NOV30 30S \$260.00 (NOV29/17)
BUY#8 M-F/1035P-1135P DEC7 30S \$260.00
OFFER:THU/1100P-1200M NOV30 30S \$260.00 PLS ADVISE.
& THU/1100P-1200M DEC7 30S \$260.00
CMT:THE TONIGHT SHOW WILL AIR LATE DUE TO NFL AIRING. PLEASE CONFIRM.
CMT:THANKS, DENICE

M2 UNRESL BUY#23 MISSED:SAT/900P-1000P DEC9 30S \$170.00 (NOV29/17)
OFFER:SAT/900P-1000P DEC9 30S \$170.00 PLS ADVISE.
CMT:NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

M3 UNRESL BUY#17 MISSED:WED/700P-800P DEC6 30S \$675.00 (NOV29/17)
OFFER:WED/700P-800P DEC6 30S \$250.00 PLS ADVISE.
& SAT/700P-800P DEC2 30S \$75.00
& SAT/900P-1000P DEC2 (2/WK) 30S \$75.00
& THU/700A-900A NOV30 30S \$175.00
& FRI/1135P-1235A DEC1 30S \$25.00
CMT:NA DUE TO PROGRAM CHANGE. PLEASE CONFIRM. THANKS, DENICE

DEC/17 19995.00 CONTRACT TOTAL 19995.00
TOTAL SPOTS 48

COMPETITIVE INFORMATION NOT YET AVAILABLE.
SVC- NSI
DEMOS- RA35+*



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Front Line Strategies
526 East Park Avenue
Tallahassee, FL 32301

CONTRACT

<u>Contract / Revision</u> 1858226 /		<u>Alt Order #</u> 08870116
<u>Product</u> ROY MOORE FOR SENATE		
<u>Contract Dates</u> 11/30/17 - 12/11/17		<u>Estimate #</u>
<u>Advertiser</u> POL/Moore, Roy/Senate		<u>Original Date / Revision</u> 11/30/17 / 11/30/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agv Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
1	WSFA	11/30/17	12/01/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---TF--				1	\$135.00			
2	WSFA	12/04/17	12/08/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	MTWTF--				5	\$135.00			
3	WSFA	12/11/17	12/11/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$135.00			
4	WSFA	11/30/17	12/01/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---TF--				1	\$135.00			
5	WSFA	12/04/17	12/08/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	MTWTF--				5	\$135.00			
6	WSFA	12/11/17	12/11/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$135.00			
E 7	WSFA	11/30/17	12/01/17	Tonight Show	1035-1137pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---TF--				1	\$260.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	11/27/17-12/03/17	Tonight Show	1035-1137pm	----ThF----	:30		\$260.00	NM		
				Credited								
E 8	WSFA	12/04/17	12/08/17	Tonight Show	1035-1137pm		:30			NM	4	\$1,040.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	MTWTF--				5	\$260.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	5	WSFA	12/04/17-12/10/17	Tonight Show	1035-1137pm	MTuWThF----	:30		\$260.00	NM		
				Credited								

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1858226 /	08870116

Contract Dates	Product	Estimate #
11/30/17 - 12/11/17	ROY MOORE FOR SEN	

Advertiser	Original Date / Revision
POL/Moore, Roy/Senate	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
9	WSFA	12/11/17	12/11/17	Tonight Show	1035-1137pm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$260.00			
10	WSFA	11/30/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---TF--				1	\$25.00			
E 11	WSFA	12/04/17	12/08/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	4	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	MTWTF--				5	\$25.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	Late Night w/ Seth Meyers	1137p-1237x	MTuWThF----	:30		\$25.00	NM		
			Credited									
12	WSFA	12/11/17	12/11/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$25.00			
13	WSFA	12/04/17	12/11/17	THE VOICE	7-9pm		:30			NM	2	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	1-----				1	\$1,350.00			
Week:		12/11/17	12/17/17	1-----				1	\$1,350.00			
E 14	WSFA	12/04/17	12/11/17	THE WALL	9-10pm		:30			NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	1-----				1	\$675.00			
Week:		12/11/17	12/17/17	1-----				1	\$675.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WSFA	12/11/17-12/17/17	THE WALL	9-10pm	M-----	:30		\$675.00	NM		
			Credited									
15	WSFA	12/05/17	12/05/17	THE VOICE	658-8pm		:30			NM	1	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-1-----				1	\$1,350.00			
16	WSFA	12/05/17	12/05/17	CHICAGO MED	9-10pm		:30			NM	1	\$790.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-1-----				1	\$790.00			
E 17	WSFA	12/06/17	12/06/17	BLACKLIST	658-8pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$675.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	BLACKLIST	658-8pm	---W-----	:30		\$675.00	NM		
			Credited									
18	WSFA	12/06/17	12/06/17	L&O:SVU	8-9pm		:30			NM	1	\$565.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$565.00			
19	WSFA	12/06/17	12/06/17	CHICAGO PD	9-10pm		:30			NM	1	\$790.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$790.00			
20	WSFA	12/01/17	12/08/17	BLINDSPOT	658-8pm		:30			NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	----1--				1	\$450.00			
Week:		12/04/17	12/10/17	----1--				1	\$450.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

<u>Contract / Revision</u>	<u>Alt Order #</u>
1858226 /	08870116

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/30/17 - 12/11/17	ROY MOORE FOR SEN	

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Moore, Roy/Senate	11/30/17 / 11/30/17

www.wsfa.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
21	WSFA	12/01/17	12/08/17	DATELINE NBC	8-10pm		:30			NM	2	\$1,020.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	----1--				1	\$510.00			
Week:		12/04/17	12/10/17	----1--				1	\$510.00			
E 22	WSFA	12/09/17	12/09/17	DATELINE SAT NIGHT MYS 7-9pm			:30			NM	1	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1-				1	\$170.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	DATELINE SAT NIGHT MYS 7-9pm		-----Sa--	:30		\$170.00	NM		
	See MG 22.2											
	2	WSFA	12/04/17-12/10/17	Dateline Sat Night Mystery	8-9PM	-----Sa--	:30		\$170.00	NM		
	Ⓜ MG for 22.1 12/09											
E 23	WSFA	12/09/17	12/09/17	DATELINE SAT NIGHT MYS 9-10PM			:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1-				1	\$170.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	DATELINE SAT NIGHT MYS 9-10PM		-----Sa--	:30		\$170.00	NM		
	Credited											
24	WSFA	12/03/17	12/03/17	NFL Football Nite/America	6P-720P		:30			NM	1	\$340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----1				1	\$340.00			
25	WSFA	11/30/17	11/30/17	NET NFL Thursday Game	730P-1030p		:30			NM	1	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---1---				1	\$1,125.00			
26	WSFA	12/07/17	12/07/17	NET NFL Thursday Game	730P-1030p		:30			NM	1	\$1,915.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$1,915.00			
27	WSFA	12/03/17	12/03/17	NFL Football	Sun 730P-1030P		:30			NM	1	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----1				1	\$1,125.00			
28	WSFA	12/10/17	12/10/17	NFL Football	Sun 730P-1030p		:30			NM	1	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----1				1	\$1,125.00			
N 29	WSFA	11/30/17	11/30/17	DELAY/Tonight Show w/Jay	11105p-12xm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---T---				1	\$260.00			
N 30	WSFA	12/07/17	12/07/17	DELAY/Tonight Show w/Jay	11105p-12xm		:30			NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$260.00			
N 31	WSFA	12/09/17	12/09/17	Saturday Hour 3	9-10PM		:30			NM	1	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----S-				1	\$170.00			
N 32	WSFA	12/06/17	12/06/17	Pentatonix Christmas	658-8pm		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--W----				1	\$250.00			
N 33	WSFA	12/02/17	12/02/17	will and grace/superstore	7-8pm		:30			NM	1	\$75.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1858226 /	08870116

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/30/17 - 12/11/17	ROY MOORE FOR SEN	

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Moore, Roy/Senate	11/30/17 / 11/30/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----S-				1	\$75.00			
N 34	WSFA	12/02/17	12/02/17	Saturday Hour 3	9-10PM		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	-----S-				2	\$75.00			
N 35	WSFA	11/30/17	11/30/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	---T---				1	\$175.00			
N 36	WSFA	12/01/17	12/01/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	----F--				1	\$25.00			
N 37	WSFA	12/11/17	12/11/17	better late than never	9-10pm		:30			NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	M-----				1	\$675.00			
N 38	WSFA	12/07/17	12/07/17	DELAY Late Night	1206-1x		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$25.00			
Totals											53	\$19,995.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 - 12/11/17	53	\$19,995.00	(\$2,999.25)	\$16,995.75
Totals	53	\$19,995.00	(\$2,999.25)	\$16,995.75

Signature: _____ **Date:** _____

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REVISED ORDER
M4 OKD AS LINES 37-38
TTL SAME, \$19,995
PLS CONFIRM
THANKS JASMINE FOR RYA

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP NOV30/17 10.4
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$ **CHANGES** *** WSA-TV **

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
38	A		1200M-100A	30		\$25.00	12/7	12/7	1		THU	1
PROGRAM : DELAYED LATE NIGHT												
ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE												
PART OF A MAKEGOOD MADE UP OF LINES 37-38												
STATION MAKEGOOD OFFERS:												
M4	OK'D		BUY#14				DEC11		30S	\$675.00		(NOV30/17)
			BUY#11				DEC7		30S	\$25.00		
							DEC11		30S	\$675.00		PLS ADVISE.
							DEC7		30S	\$25.00		
							CMT:NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE					
DEC/17			19995.00				CONTRACT TOTAL			19995.00		
							TOTAL SPOTS			53		

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 8870116 TRF# 1858226 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 1: APPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV30/17 13.2
*** WSFA-TV **

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSE, FL 32301

ORDER # _____ CONTRACT # 8870116 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV30/17 DEC11/17 WK-2
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV30/17 13.2

REP: REVISED ORDER
M4 OKD AS LINES 37-38
TTL SAME, \$19,995
PLS CONFIRM
THANKS JASMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ROY MOORE FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:
M4 OK'D BUY#14 MISSED: MON/900P-1000P DEC11 30S \$675.00 (NOV30/17)
BUY#11 M-F/1135P-1235A DEC7 30S \$25.00
OFFER: MON/900P-1000P DEC11 30S \$675.00 PLS ADVISE.
& THU/1200M-100A DEC7 30S \$25.00
CMT: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE

CONTRACT TOTAL 19995.00
TOTAL SPOTS 53